

Policies and Procedures



Beacon Real Estate
Academy

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Legal Name of School: Beacon Real Estate Academy, LLC

Legal Name of School Owner: Beacon Real Estate Academy, LLC

Name of Education Director: Paula Severt

Administrative Office: 4350 Main Street, Suite 215,
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Name of Full-Time School Officials & Instructors:

Name:	Title:
Paula Severt	Education Director
Deana Petty	General Manager
Amanda Lambert	Education Manager, Instructor
Kelly Vanderburg	Administrator



Purpose of School:

The purpose of Beacon Real Estate Academy, LLC is:

- to offer courses that will provide individuals the basic knowledge necessary to serve as real estate brokers and to meet the requirements for acquiring and maintaining a real estate license.
- to ready and prepare prelicensing course individuals for the NC licensing exams and to become a licensed “provisional” real estate broker.
- to present postlicensing courses needed for licensed provisional real estate brokers to remove the “provisional” status from their license.

COURSE DESCRIPTIONS

Broker Prelicensing Course

This course primarily focuses on real estate principles and with an emphasis on real estate brokerage law. The primary objectives of this course are (1) to provide students with the basic knowledge and skills necessary to act as a licensed real estate broker in North Carolina in a manner that protects and serves the public interest, and (2) to prepare students for the North Carolina real estate license examination.

Major topics covered in this course include real estate concepts, basic real property law, property taxation, land use controls, environmental hazards, brokerage relationships and practices, real estate contracts, real estate financing, closing a real estate transaction, real property valuation, property insurance basics, fair housing laws, landlord and tenant, property management, federal income taxation of real estate, basic construction, basic real estate investment, North Carolina Real Estate License Law and Commission Rules, Trust Account Guidelines, and real estate mathematics.

The total number of to complete this course, including School exam, is 75 hours of course time with a 3.5-hour exam. Satisfactory completion of this course will allow the student to take the North Carolina real estate license examination.